



Odoo Versus NetSuite Comparative Assessment

1. NetSuite is a true multitenant cloud solution.

NetSuite's customers are all using the same and most up-to-date version of the software, which is updated automatically twice a year. Many Odoo Online clients are on different versions of the solution, as upgrades are complex, can cost money, are not automatic – as they must be requested - and can be postponed and delayed.

2. NetSuite is flexible and offers customizations, whether simple or complex, that can be carried out with only a few clicks.

Odoo Online offers very basic pre-configured customizations only via a module. Those customizations are often not sufficient for the unique and different needs of each business. More complex customizations, which are very basic in NetSuite, will require heavy coding and IT skills and will include extra costs for maintenance.

3. NetSuite's extends the platform value through SuiteApps, which includes applications written by best-of-breed partners that are then certified by NetSuite.

Although Odoo offers third-party apps, there is no partner certification process so customers risk getting poorly designed solutions that may conflict with future upgrades.

4. NetSuite supports the growth of its clients allowing their organization to expand in size and territory without the need to move to a new platform.

Odoo Online cannot support more than 50 users or effectively support businesses with an international presence as its consolidation capability is very basic.

5. NetSuite was ranked as a leader in the Gartner Magic Quadrant for Cloud Core Financial Management Suites reports in 2019 and 2020.

Odoo was not ranked in these unbiased Gartner ERP reports, meaning it doesn't have enough midsized customers to be considered a proven solution for middle-market companies.