

Distribution Functionality for Supply Chain Success

Striking the balance between quality, efficiency and added value delivery

Product quality, improved efficiency, and added value delivery to customers are key to distributors remaining competitive in industries with razor-thin profit margins and increased global competition.

Striking this balance is made more challenging by supply chains shifting under the force of Channel Masters such as Amazon, technological innovation and consumer habits.

Omni-channel, B2B2C and direct-to-customer (D2C) fulfilment is testing business models of upstream suppliers, making agility, visibility and collaboration critical to responding quickly to supply disruption and demand changes.

At Iptor, we understand the complex challenges facing distributors and have the technology and services to help solve them.



The scalability of the solution is exactly what we need long-term, and the ability to use the system out-of-the-box, gives us excellent flexibility in pursuing new business. 

Lowell Millard, CTO
Reliable Parts

Best-practice distribution processes and cloud technology drive efficiency, customer experience and supply chain collaboration

- Achieve ruthless efficiency with best-practice supply chain execution and inventory control, from inbound supplier management to advanced warehouse processes
- Deliver best-in-class On Time In Full (OTIF) fulfilment with greater supplier collaboration, demand visibility and control with intelligent planning functionality that considers the impact of demand, limitations, and constraints across all business functions
- Maintain a complete view of the customer and proactively adapt offerings to increase value, with in- and off-line assembly, kitting and light manufacturing
- Remain responsive to changing demands with collaboration across supply networks via digital cloud collaboration tools and services
- Control performance with best-in-class operational KPI visibility including customer OTIF, supplier OTIF, quality, gross margin, inventory control and demand variability / accuracy

Out-of-the-box competitive advantage for distributors across industries

Iptor's comprehensive distribution functionality helps businesses gain a competitive advantage across critical supply chain industries around the world, with particularly strong solutions for:

- Automotive Aftermarket Parts Wholesale
- Durable Goods Wholesale (construction materials, industrial parts, electronic components)
- Fresh Fruit & Vegetable Distribution
- Food & Non-Pharma Distribution to Healthcare Establishments
- B2B Apparel Distribution

Managing critical business processes

Iptor's robust and flexible functionality supports end-to-end distribution processes, with strong execution of:

- Inventory control automation
- Comprehensive pricing and promotion methods
- Batch and serial handling with due dates and alerts
- Rebate management
- Demand management and exception handling
- Electronic trading
- Role based advanced planning
- Matrix color, size, style product handling
- Catch weight
- Import and export landed costs management
- Product returns; QC, customer request management, replacement orders, service orders and credit notes

A trusted technology partner for distributors

In an increasingly connected world, Iptor Supply Chain Systems empowers customers to solve their most complex challenges through our connected, intuitive and adaptable cloud-based software, services and support.

We also enable customers to focus on their core business by handling their IT infrastructure and processes with powerful managed services and business process outsourcing offerings.

End-to-end best-practice distribution functionality

Advanced supply and demand planning

Improve inventory turns and profit margins by closing the gap between planning and execution.

Inventory and Distribution

Achieve real-time optimization in goods handling processes.

e-Commerce

Create an effortless digital experience from engagement to ongoing online relationship.

Digital Supply Chain Collaboration

Streamline two-way communication with a digitally connect supply chain network.

Supply Chain Management

Make your supply chain a key strategic asset.

Finance

Build excellence on a scalable, flexible, comprehensive financial foundation.

Manufacturing and Assembly

Meet demands for added value in a dynamic, customer-centric marketplace.

Mobility

Extend your reach to increase efficiency in field-based operations.

Systems Integration

Automate end-to-end business processes.

Analytics

Make data a strategic competitive advantage with easy access, analysis and actionable insight.