NETSUITE SUITEBILLING

Billing the Way You Want It

NetSuite SuiteBilling is the leading cloud-based billing solution. From consolidated invoicing, flexible pricing and packaging and automated rating processes, to seamless integrations with NetSuite Advanced Revenue Management and Core Financials modules, NetSuite SuiteBilling provides transparency around all billing activities with a powerful Software-as-a-Service (SaaS) suite.

NetSuite SuiteBilling helps companies streamline billing operations and provides real-time visibility into billing and financial activity enabling companies to turn their billing activities into a conversation with their customers.

Key Benefits

- Consolidated invoices including one-time, project-based and subscription charges.

- Scheduled changes for pricing and subscriptions with effective dates and pro-rating.

- Multi-currency flexibility for subscriptions.

- Real-time reporting including audit logs and change tracking.

- Flexible generic and customer specific subscriptions with volume, tiered and flat pricing models.

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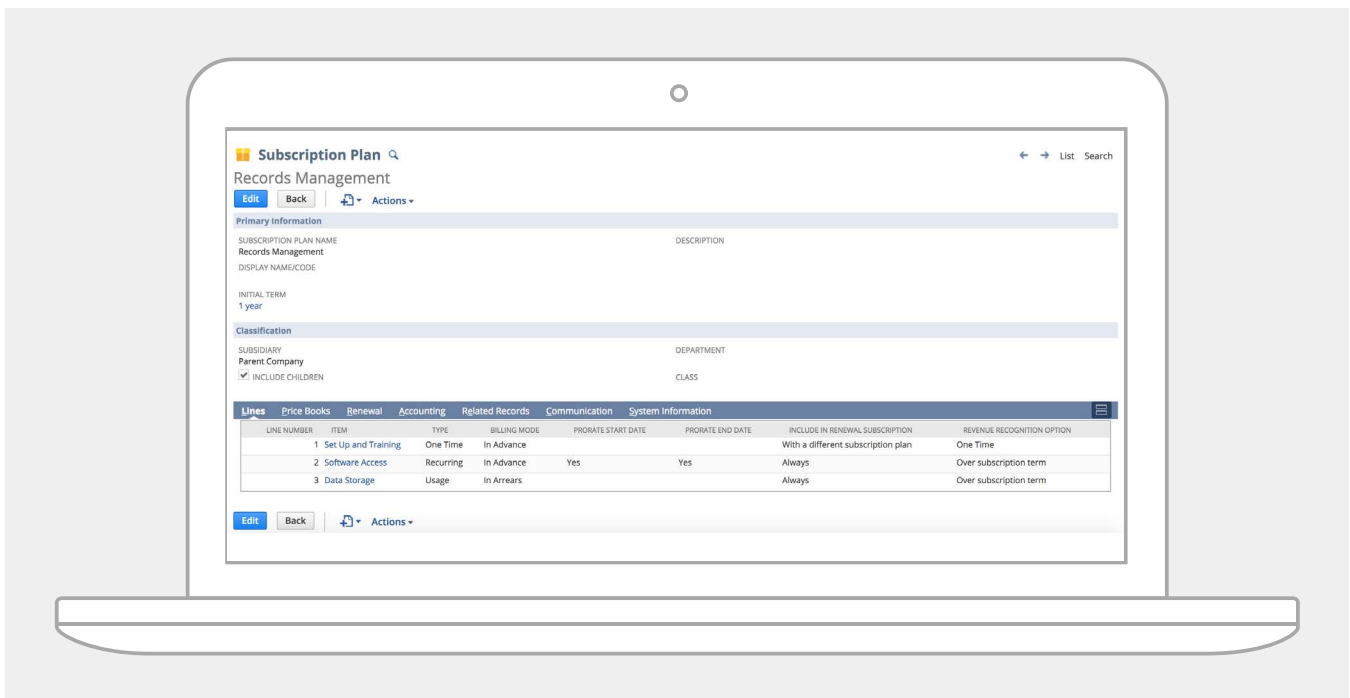Contact Us Now: 916-943-4428 www.proteloinc.com

Pricing Models

Different pricing models with NetSuite SuiteBilling provide the ability to bill customers in a variety of ways, ranging from a simple flat rate each billing cycle to complex volume or tiered scenarios.

- Flat Model – Charge customers the same value each billing cycle.

- Volume Model – Based on consumption or entitlement where the highest volume tier unit rate reached is applied to the entire quantity to charge.

- Tiered Model – Where the rate for each unit of consumption or entitlement tier is applied to a given range. The total end rated value is comprised of varying per unit rates to achieve the final amount to charge.

Rating Models

NetSuite SuiteBilling gives businesses the flexibility to have invoice charges represented as either one-time, in-advance or in-arrears in one customer subscription. By varying rating models in one subscription, companies can create a subscription that captures setup fees, license counts and variable consumption all in one step. Giving users the ease of use to setup and maintain subscriptions increases efficiency, while supporting flexible rating models for billing processes.

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Change Orders

NetSuite SuiteBilling allows organizations to schedule and automate changes to subscriptions. Change orders provide the ability to schedule an immediate or future dated change to pricing and/or quantities on subscriptions. Eliminate the need to manually monitor and track customer subscription changes. With NetSuite SuiteBilling these changes can be recorded at the time they are identified and will be active upon reaching the effective date set on the change order. All change orders support pro-rating of invoice lines to capture pricing and/or quantity changes over a period of time based on the set effective date.

Customer Specific Pricing and Discounting

NetSuite SuiteBilling provides the ability to create both common pricing templates and customized scenarios to support customer specific deal negotiations and contracts. Generic subscriptions can be created and used for all customers or a specific subset. Customized subscriptions built off alterations to existing subscriptions, or net-new, enable users to create specific pricing and contract agreements for customers, including specific discounting rules per item in the subscription.

Monthly Recurring Revenue

CUSTOMER	SUBSCRIPTION PLAN	SUBSCRIPTION	JANUARY 2016	FEBRUARY 2016	MARCH 2016	APRIL 2016	MAY 2016	JUNE 2016	JULY 2016	AUGUST 2016	SEPTEMBER 2016	OCTOBER 2016	NOVEMBER 2016	DECEMBER 2016	TOTAL
ABC Co.	Arm Test 2	Arm Test 2 - 12/1/2016												$745.00	$745.00
ABC Co.	ARM Test Plan	ARM Test Plan - 12/1/2016												$745.00	$745.00
Above The Cloud	ARM Test Plan	ARM Test Plan - 11/1/2016											$745.00	$745.00	$1,490.00
Above The Cloud	ARM Test Plan	ARM Test Plan - 12/1/2016												$745.00	$745.00
Above The Cloud	ARM Test Plan	ARM Test Plan - 8/1/2016								$745.00	$745.00	$745.00	$745.00	$745.00	$3,725.00
Above The Cloud	Records Management	Records Management - 8/1/2016								$745.00					$745.00
Above The Cloud	Records Management	Records Management - 9/1/2016									$745.00	$745.00	$1,340.00	$1,340.00	$4,170.00
Aspen Technologies	Records Management	Records Management - 11/1/2015	$745.00	$745.00	$745.00	$745.00	$745.00	$745.00	$745.00	$745.00	$745.00	$745.00			$7,450.00
Atlas Canada	Records Management	Records Management - 7/1/2016								$8,000.00	$8,000.00	$8,000.00	$1,000.00	$1,000.00	$27,000.00
Bain Consulting	Records Management	Records Management - 1/1/2016	$148,850.00	$148,850.00	$148,850.00	$148,850.00	$148,850.00	$148,850.00	$148,850.00	$148,850.00	$148,850.00	$148,850.00	$148,850.00	$148,850.00	$1,786,200.00
Blue Pumpkin	Evergreen Maintenance	Evergreen Maintenance - 7/1/2016							$100.00	$100.00	$100.00	$100.00	$100.00	$100.00	$600.00
Blue Pumpkin	Records Management	Records Management - 7/1/2016							$745.00	$745.00	$745.00	$745.00	$745.00	$745.00	$4,470.00
Demo	Keeper Security Password Management	Keeper Security Password Management - 10/1/2016													
Demo	Keeper Security Password Management	Keeper Security Password Management - 10/31/2016										$1,100.00	$1,100.00	$1,100.00	$3,300.00
France Systems	Records Management: Cdn Promo	Records Management: Cdn Promo - 11/1/2015	$1,254.01	$1,254.01	$1,254.01	$1,254.01	$1,254.01	$1,254.01	$1,254.01	$1,254.01	$1,254.01	$1,254.01			$12,540.11
Hillary Test 1	Records Management	Records Management - 3/1/2016			$745.00	$745.00	$745.00	$745.00	$1,102.00	$1,500.00	$1,500.00	$1,500.00	$1,500.00	$1,500.00	$11,582.00
Ultimate Customer 1	Records Management	Records Management - 7/1/2016								$745.00					$745.00
Ultimate Customer 2	Records Management: CDN	Records Management: CDN - 6/1/2016							$2,508.02	$2,508.02	$2,508.02	$2,508.02	$2,508.02	$2,508.02	$17,556.15
Ultimate Customer 3	Records Management	Records Management - 8/1/2016								$745.00	$745.00	$745.00	$745.00	$745.00	$3,725.00
Total			$150,849.01	$150,849.01	$151,594.01	$151,594.01	$151,594.01	$154,102.03	$164,049.03	$165,937.03	$165,937.03	$161,137.03	$160,478.02	$162,713.02	$1,890,833.26

DATE last fiscal year | FROM 1/1/2016 | TO 12/31/2016 | SUBSIDIARY CONTEXT Parent Company (Consolidated) ▼ | Find...

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Reporting

Real-time reporting provides quick and easy insight into common billing and financial data including audit and change tracking, monthly recurring revenue, total contract value and customer churn.

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